

NICOLETTA SALVATORI

THE PERFECT CATALOG? AN EBOOK

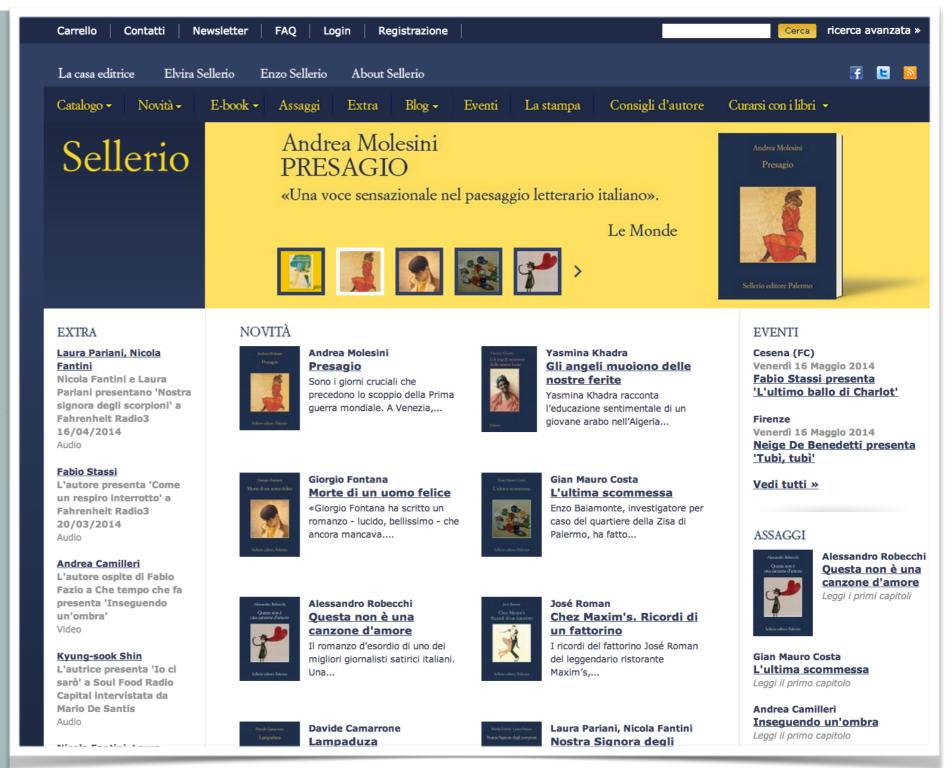
2. pro & cons of a ePub3 fixed layout

E-CATALOGS: NOT A SINGLE FORMAT

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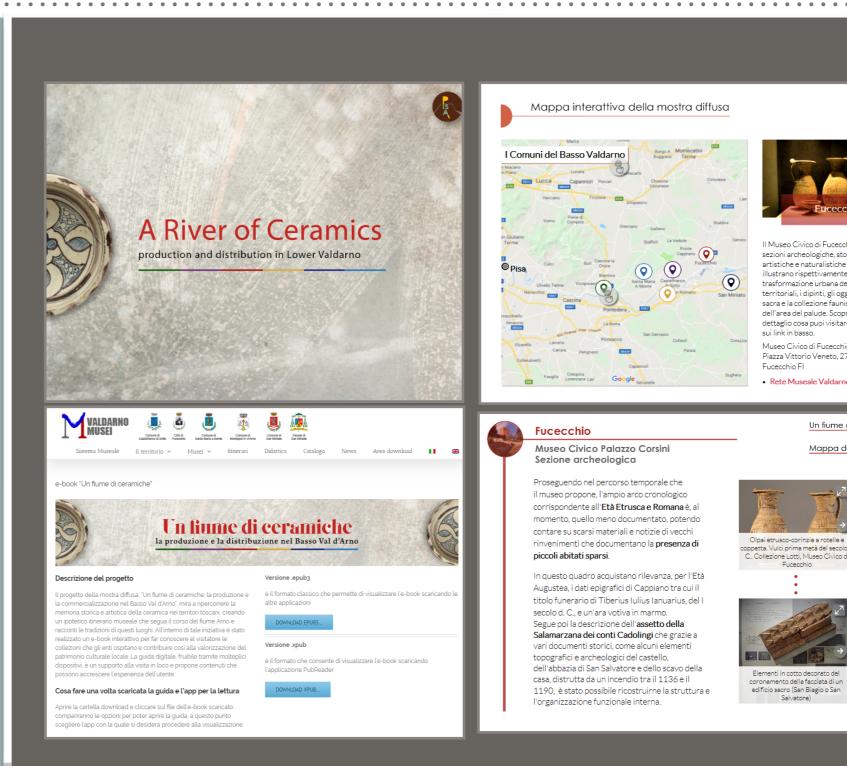


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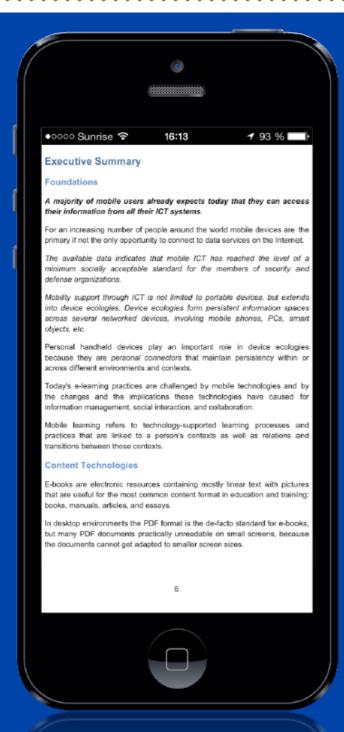
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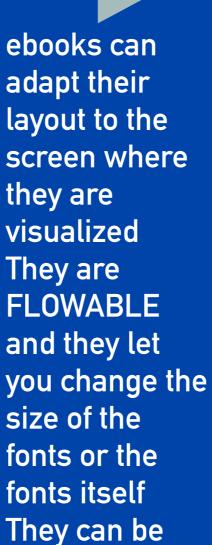
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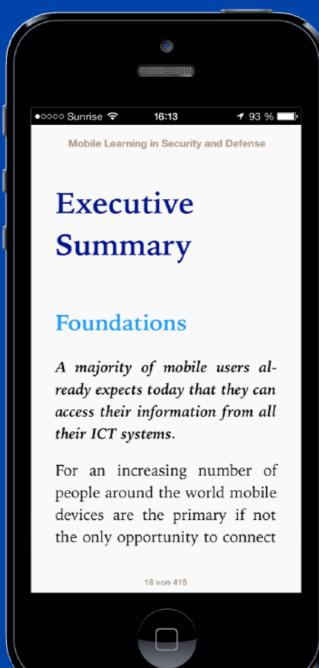
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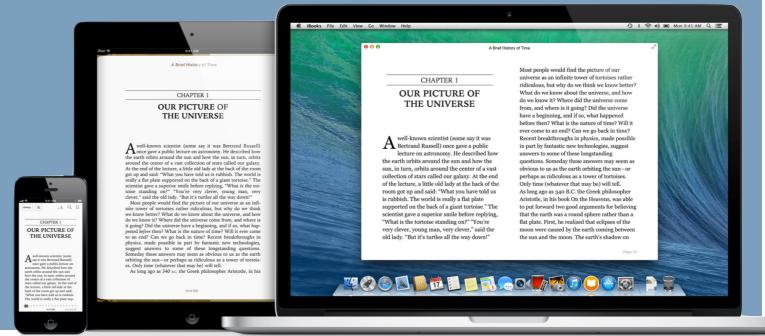
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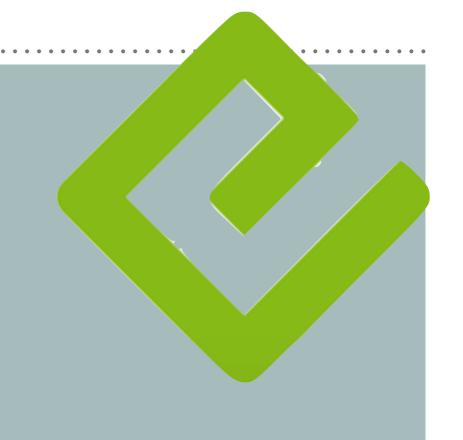


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We could say that an eBook is a website in a box.

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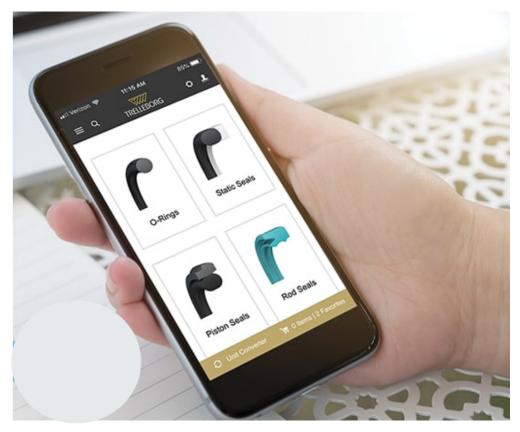




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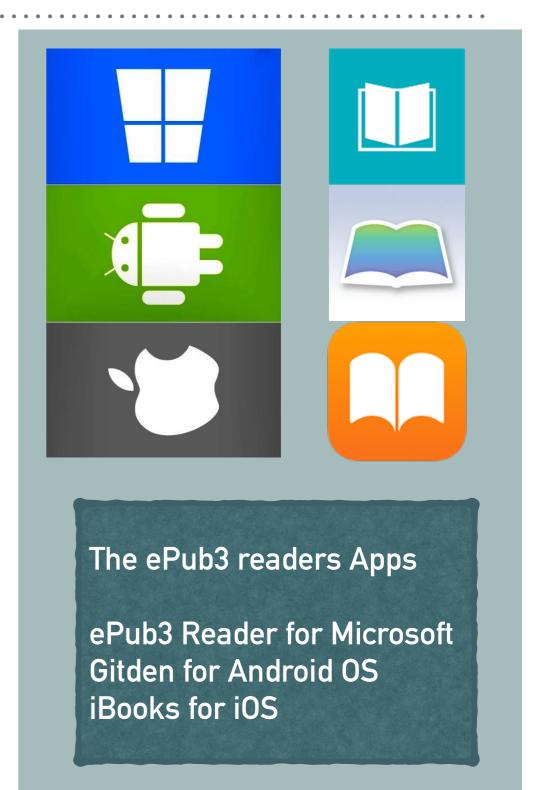
- ➤ To publish a fixed layout Catalog one must take into account the plurality of the devices that can be used to read it (e-reader, tablet, smartphone) their different dimensions and the different operating system (OS) to be sure of the full accessibility to this product.
- ➤ Moreover eReaders, tablets and smartphones (according to a study published by the WallStreet Journal, smartphones are increasingly used as a reading device) need an App to be able to process an ePub3 file.





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AND THERE ARE SOME OTHER ISSUES

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- ➤ This could not be a problem if your catalog is a **business tool** (all your agents should have the same device) neither if it a guide in an exhibition and you give to the visitors the same device with the e-catalog embedded
- ➤ But if you want **to sell or distribute** to a wider audience your e-catalog (an EPUB3 with fixed layout and multimedia for instance) you should consider **that**:
 - ➤ this enhanced design will cause the **loss of potential readers** (They need a tablet or a smartphone up to date and, likely, they will need to download an App to read the ePub file)
 - ➤ a fixed layout e-catalog could be a very large file. Too large to be dowloaded in devices which are usually full. Moreover there are file size limitations in most ebook stores (200-300 MB) and the images, audio and especially video of your e-catalog overcome them

AND THERE ARE SOME OTHER ISSUES

It seems that multimedia in eBooks is a great idea, but there's nowhere to sell these enhanced eBooks profitably: the retailers don't like them, the publishers even less...

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- ➤ But if you want **to sell or distribute** to a wider audience your e-catalog (an EPUB3 with fixed layout and multimedia for instance) you should consider **that**:

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